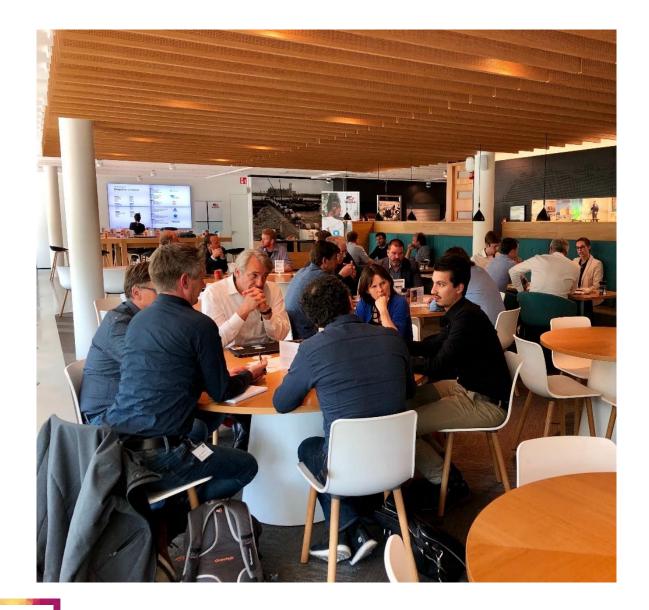
# PORTXL

We don't just accelerate startups. We drive global maritime innovation.



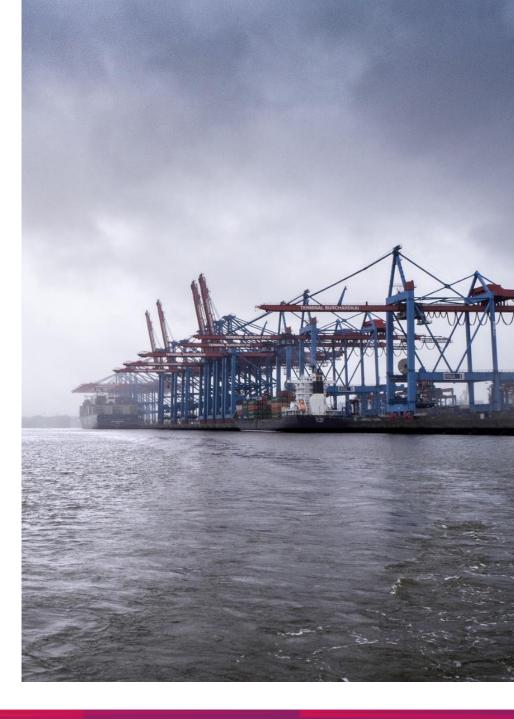
### PORTXL

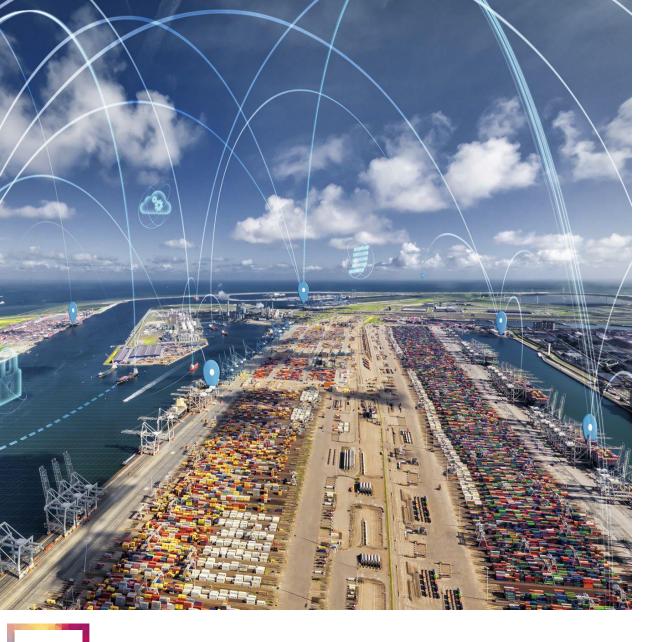
is the global hub for entrepreneurship in the maritime industry. We connect entrepreneurs, corporates, small enterprises, investors, universities to drive global innovation in maritime.

PortXL has 3 pillars:

- Start-up Acceleration Program
- Corporate Innovation Program
- Port Ecosystem Development

Many ports, corporates, small enterprises, start-ups face significant challenges and opportunities to develop their economic position. From blockchain to IoT and from emission reduction to smart maintenance. The truth is, technology is moving faster than adoption in our industry. The international character of the industries in combination with the fast technology development, requires a global innovation network for all stakeholders that enables co-creation to make the world a better place.





#### Are you looking for:

- Increase involvement of the port ecosystem (corporates in offshore, maritime, energy and logistics) in innovation?
- Identifying new and mature technologies for maritime, logistics, energy?
- Finding new technologies for the own organisation operations, to increase sustainability, safety and efficiency?
- Involving many people in your own organisation, to increase awareness and capabilities?
- Increased attention for startup activity in the ecosystem?
- •Increase visibility on the innovation activity of the ecosystem, worldwide?

#### Find out how PortXL can assist in reaching these objectives!

#### What is PortXL looking for?

Increasing its international network will assist PortXL in achieving its mission to foster innovation in the Maritime and Port industry.

- Increasing the opportunities for startups and scale-ups to find customers and build their businesses
- Connecting with as many corporates to increase their knowledge of sector developments and vice versa.
- Creating as many meaningful connections as possible between our stakeholders within the global ecosystem
- Extending the international network, to be able to keep attracting the most potential startups (a purely local program will not be interesting for the most promising startups)
- Increase in number of startups and scale-ups scouted, thereby growing the potential of selecting the most promising startups and scale-ups
- Developing awareness with offshore, maritime, logistics corporates on the potential of startup innovation, this way growing the business and innovating the sector



### International Location Development





ACCELERATED

70

Companies



STATUS PORTXL ALUMNI

Scale-Up50 %Start-Up46 %Terminated4 %



**LOCATIONS** 



- Singapore 8
- Antwerp 6
- Taranto 3

#### What c-level says about us.



"The challenging times in all port related markets, like logistics, oil and gas, and maritime, require that we have a window on new technologies. PortXL helped us identify these trends, bringing new business models to our markets and challenging conventional businesses." **CFO**, **Port of Rotterdam** 



"Artificial intelligence, blockchain...current technologies and digital developments change our lives. This also applies for our Port ecosystem which is in full transition, enabling innovations to be added values. Still I urge to accelerate: we can not miss the momentum. To really achieve the Harbour of Things, Port of Antwerp partners up with PortXL, a World Port Accelerator, to scout, match and accelerate our maritime startups and corporates." **CEO**, **Port of Antwerp** 



Marine ingenuity

"Changes in the dynamics of our markets means that we need to continuously develop new business models and increase the performance of our current businesses. Having a window on new technologies and inspiring our employees to adopt these technologies, is what PortXL brings to our business." **COO**, Van Oord



"In our first year with PortXL we have spoken to more than 20 relevant startups for our business. 3 are now working with multiple divisions in our organization to increase the performance of our operations. These startup interactions strengthen our global digital transformation process." **CIO, Vopak** 

#### Port authorities and corporates working with PortXL.



PORTXL

## **PORTUG** World's 1st Port & Maritime Accelerator